

# Confidential Financial Questionnaire

Michael A. Guy, CPA, CFP

# Personal Information

|   | Client   | Spouse  |
|---|--|---|
| Full Name   |  |   |
| Gender  | ☐ Male ☐ Female  | ☐ Male ☐ Female   |
| Social Security #   |  |   |
| Date of Birth   | /  |   |
| Marital Status  | ☐ Single ☐ Married ☐ Divorced ☐ Separated ☐ Widowed                                  | ☐ Single ☐ Married ☐ Divorced ☐ Separated ☐ Widowed   |
| Email Address   |  |   |
| Employment Status   | ☐ Retired ☐ Employed ☐ Business Owner ☐ Homemaker ☐ Not Currently Employed           | ☐ Retired ☐ Employed ☐ Business Owner ☐ Homemaker ☐ Not Currently Employed                                    |
| Employment Income   | \$   | \$  |
| Other Pre-Retirement Income (non investment)                          | \$   | \$  |
| Citizenship   |  |   |
| State of Residence  |  | '<br>   |
| Attorney  |  |   |
| Accountant  |  |   |
| Life Insurance Agent  |  |   |
| Property Insurance Agent  |  |   |
| Banker  |  |   |
| Enter children, grandchildren, ot<br>ownership of an insurance policy | her dependents or any other person who<br>. Note: Date of Birth is only required for | m you will give a Gift, designate as a Beneficiary or assign<br>Children, Grandchildren and Other Dependents. |
| Name  | Date of Birth  | Relationship  |
|   |  | ☐ Child ☐ Grandchild ☐ Other Dependent ☐ Beneficiary/Donee ☐ Charity ☐ Trust                                  |
|   |  | ☐ Child ☐ Grandchild ☐ Other Dependent  |
|   |  | Beneficiary/Donee Charity Trust   |
|   |  | Child Grandchild Other Dependent  |
|   |  | ☐ Beneficiary/Donee ☐ Charity ☐ Trust   |

#### My Financial Goals

#### **Education Goals** College: (Check one) Date of Birth: (mm/dd/yy) Name: Average All - \$18,358 4-year: Public In-State - \$14,046 Public Out-Of-State - \$21,092 Private - \$29,497 2-year: Public In-State - \$10,981 Public Out-Of-State - \$14,948 Private - \$17,618 Date of Birth: (mm/dd/yy) Name: Average All - \$18,358 4-year: Public In-State - \$14,046 Public Out-Of-State - \$21,092 Private - \$29,497 2-year: Public In-State - \$10,981 Public Out-Of-State - \$14,948 Private - \$17,618 Name: Date of Birth: Average All - \$18,358 4-year: Dublic In-State - \$14,046 Public Out-Of-State - \$21,092 Private - \$29,497 2-year: Public In-State - \$10,981 Public Out-Of-State - \$14,948 Private - \$17,618 **Financial Goals** – (Major Purchases, Weddings, Travel, New Home, etc.) Description: Year of Goal: Description: Year of Goal: Year of Goal: Cost \$\_\_\_\_\_ Month \[ \] Year Description: Cost \$\_\_\_\_\_ Month \[ \] Year Year of Goal: Description: Year of Goal:

## Financial Assets \*please include home & automobiles

| Description | Amount | Owner |
|-------------|--------|-------|
|             |        |       |
|             |        |       |
|             |        |       |
|             |        |       |
|             |        |       |
|             |        |       |
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|             |        |       |
|             |        |       |

## Liabilities

| Description | Original Amount | Interest Rate | Term | Current<br>Balance | Monthly Payment |  |  |
|-------------|-----------------|---------------|------|--------------------|-----------------|--|--|
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      |                    |                 |  |  |
|             |                 |               |      | _                  |                 |  |  |

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|-----------|-----|-----|------|---|
| Insurance | P0  | 110 | 2169 | 1 |

## **Insurance** (life, Disability, Long-Term Care)

| Account Type | Amount | Owner | Insured | Cash Value | Premium |
|--------------|--------|-------|---------|------------|---------|
|              |        |       |         |            |         |
|              |        |       |         |            |         |
|              |        |       |         |            |         |
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|              |        |       |         |            |         |
|              |        |       |         |            |         |

# **Estate Analysis**

#### **Estate Documents**

|                       | Client     | Spouse     |
|-----------------------|------------|------------|
| Will                  | ☐ No ☐ Yes | ☐ No ☐ Yes |
| Includes Bypass Trust | ☐ No ☐ Yes |            |
| Date Last Reviewed    |            |            |
| Medical Directive     | ☐ No ☐ Yes | □ No □ Yes |
| Power of Attorney     | ☐ No ☐ Yes | □ No □ Yes |

# Risk Tolerance Questionnaire

#### **Investment Attitude Risk Questionnaire**

Circle a number in answer to each of the six risk tolerance questions below. These answers will help select your Asset Allocation Target Portfolio.

| 1.  |             |                   |                   |         |        |               |           |   |   |   |   |       |                  |
|---|-------------|-------------------|-------------------|---------|--------|---------------|-----------|---|---|---|---|-------|------------------|
|   | Not at all  |                   |                   |         |        | ately importe | ant       | ( |   | 7 |   | •     | <i>important</i> |
|   |             |                   |                   |         | •      |               | Ш         | 6 | Ш | 7 | Ш | 8     | <u> </u>         |
| 2.  | How impor   | tant is growth    | ?                 |         |        |               |           |   |   |   |   |       |                  |
|   | Not at all  |                   |                   |         | Modera | ately importe | ant       |   |   |   |   | Very  | important        |
|   | 1           | □ 2               | ☐ 3               |         |        | □ 5           |           | 6 |   | 7 |   | 8     | □ 9              |
| 3.  | How impor   | tant is low vol   | atility?          |         |        |               |           |   |   |   |   |       |                  |
|   | Not at all  |                   | ·                 |         | Modera | ately importe | ant       |   |   |   |   | Very  | important        |
|   | <u> </u>    | □ 2               | ☐ 3               |         |        | □ 5           |           | 6 |   | 7 |   | 8     | 9                |
| 4.  | How impor   | tant is inflation | n protection?     |         |        |               |           |   |   |   |   |       |                  |
| •   | Not at all  |                   | n protection.     |         | Modera | ately import  | ant       |   |   |   |   | Very  | important        |
|   | <u> </u>    | □ 2               | ☐ 3               |         |        | <u> </u>      |           | 6 |   | 7 |   | 8     |                  |
| 5.  | How impor   | tant is current   | cash flow?        |         |        |               |           |   |   |   |   |       |                  |
| 5.  | Not at all  | tant is current   | casii now:        |         | Modera | ately importe | ant       |   |   |   |   | Verv  | important        |
|   |             | $\square$ 2       | ☐ 3               |         |        |               |           | 6 | П | 7 | П | 8     |                  |
|   |             | _                 | _                 |         |        |               | _         |   | _ |   |   |       |                  |
| 6.  |             | risk are you w    | filling to take t | o achie | _      |               | ,         |   |   |   |   | 4.7.  |                  |
|   | Not at all  |                   |                   |         |        | erate amoun   | et $\Box$ | _ |   | 7 |   | A lot | _                |
|   |             |                   | <u> </u>          | L 4     | -      |               | Ш         | 6 | Ш | 7 | Ш | 8     |                  |
|   |             |                   |                   |         |        |               |           |   |   |   |   |       |                  |
| What Average Annual Rate of Return* do you want to earn on your portfolio to reach your financial goals? (Enter a number between 5% and 14%.) |             |                   |                   |         |        |               |           |   |   |   |   |       |                  |
|   |             |                   | ,                 |         |        |               |           |   |   |   |   |       |                  |
| Av  | erage Annua | 1 Rate of Retur   | rn* You Want      | :       | %      |               |           |   |   |   |   |       |                  |

<sup>\*</sup> This rate of return is hypothetical and used for comparison purposes only. It is not related to any specific investment and there is no guarantee you will actually receive this rate.